

# Lecture Notes

Hou, Mo, Xue, and Zhang (2021, Review of Finance):  
“An Augmented  $q$ -factor Model with Expected Growth”

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# Introduction

## Theme

Augmenting the Hou-Xue-Zhang (2015)  $q$ -factor model with an expected growth factor to form **the  $q^5$  model**:

$$E[R_i - R_f] = \beta_{\text{MKT}}^i E[\text{MKT}] + \beta_{\text{Me}}^i E[R_{\text{Me}}] \\ + \beta_{\text{I/A}}^i E[R_{\text{I/A}}] + \beta_{\text{Roe}}^i E[R_{\text{Roe}}] + \beta_{\text{Eg}}^i E[R_{\text{Eg}}]$$

Stress-testing factor models with a large set of 150 anomalies:

- The  $q^5$  model improves on the  $q$ -factor model substantially
- The  $q$ -factor model already compares favorably with the Fama-French (2018) 6-factor model

# Outline

- 1 Theory
- 2 The Expected Growth Factor
- 3 Stress-testing Factor Models
- 4 Examples of Individual Factor Regressions

# Outline

- 1 Theory**
- 2 The Expected Growth Factor
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# Theory

A two-period stochastic general equilibrium model

Three defining characteristics of **neoclassical economics**:

- Rational expectations
- Consumers maximize utility; firms maximize market value
- Markets clear

# Theory

The consumption CAPM, with the CAPM as a special case

A representative household (investor) maximizes:

$$U(C_t) + \rho E_t[U(C_{t+1})]$$

subject to:

$$C_t + \sum_i P_{it} S_{it+1} = \sum_i (P_{it} + D_{it}) S_{it}$$

$$C_{t+1} = \sum_i (P_{it+1} + D_{it+1}) S_{it+1}$$

The first principle of consumption:

$$E_t[M_{t+1} R_{it+1}] = 1 \Rightarrow \overbrace{E_t[R_{it+1}] - R_f}^{\text{The Consumption CAPM}} = \beta_{it}^M \lambda_M$$

# Theory

The investment CAPM: The NPV rule as an asset pricing theory

An individual firm  $i$  maximizes:

$$P_{it} + D_{it} \equiv \max_{\{I_{it}\}} \Pi_{it} A_{it} - I_{it} - \frac{a}{2} \left( \frac{I_{it}}{A_{it}} \right)^2 A_{it} + E_t [M_{t+1} \Pi_{it+1} A_{it+1}]$$

The first principle of investment:

$$\frac{P_{it+1} + D_{it+1}}{P_{it}} \equiv R_{it+1} = \underbrace{\frac{\Pi_{it+1}}{1 + a(I_{it}/A_{it})}}_{\text{The Investment CAPM}}$$

The investment CAPM: Cross-sectionally varying expected returns

# Theory

## General equilibrium

The consumption CAPM and the investment CAPM deliver identical expected returns in general equilibrium:

$$R_{ft} + \beta_{it}^M \lambda_{Mt} = E_t[R_{it+1}] = \frac{E_t[\Pi_{it+1}]}{1 + a(I_{it}/A_{it})}$$

- Consumption: Risks as sufficient statistics of  $E_t[R_{it+1}]$
- Investment: Characteristics as **sufficient statistics** of  $E_t[R_{it+1}]$

# Theory

The Hou-Xue-Zhang (2015)  $q$ -factor model

$$R_i - R_f = \beta_{\text{MKT}}^i E[\text{MKT}] + \beta_{\text{Me}}^i E[R_{\text{Me}}] + \beta_{\text{I/A}}^i E[R_{\text{I/A}}] + \beta_{\text{Roe}}^i E[R_{\text{Roe}}]$$

- MKT,  $R_{\text{Me}}$ ,  $R_{\text{I/A}}$ , and  $R_{\text{Roe}}$ : Market, size, investment, and Roe factors, respectively
- $\beta_{\text{MKT}}^i$ ,  $\beta_{\text{Me}}^i$ ,  $\beta_{\text{I/A}}^i$ , and  $\beta_{\text{Roe}}^i$ : Factor loadings

See [global-q.org](http://global-q.org) for our data on  $q$ -factors and testing portfolios

# Theory

## Mechanism behind the $q$ -factor model

A linear factor approximation to the nonlinear characteristics model:

$$E_t[R_{it+1}] = \frac{E_t[\Pi_{it+1}]}{1 + a(I_{it}/A_{it})}$$

- All else equal, high investment stocks should earn lower expected returns than low investment stocks
- All else equal, high expected profitability stocks should earn higher expected returns than low expected profitability stocks

# Theory

Mechanism behind the expected growth factor

In the multiperiod investment framework:

$$R_{it+1} \approx \frac{\Pi_{it+1} + (1 - \delta) [1 + a(I_{it+1}/A_{it+1})]}{1 + a(I_{it}/A_{it})}$$

The “dividend yield” component,  $\Pi_{it+1}/[1 + a(I_{it}/A_{it})]$ , motivates the  $q$ -factor model

The “capital gain” component roughly proportional to investment-to-assets growth,  $(I_{it+1}/A_{it+1}) / (I_{it}/A_{it})$

**Mechanism:** Present value from next period onward as benefits of current investment (analogous to the profitability factor)

# Outline

- 1 Theory**
- 2 The Expected Growth Factor**
- 3 Stress-testing Factor Models**
- 4 Examples of Individual Factor Regressions**

# The Expected Growth Factor

Modeling expected growth via monthly cross-sectional forecasting regressions

Forecast  $\tau$ -year-ahead investment-to-assets changes with:

- Tobin's  $q$ : Erickson and Whited (2000)
- Cash flows: Internal funds (Fazzari, Hubbard, and Petersen 1988); better than earnings in forecasting returns (Ball et al. 2016) and future growth (likely due to intangibles, Penman 2009; Lev, Radhakrishnan, and Zhang 2009)
- dRoe: Capturing short-term dynamics of investment growth (Liu, Whited, and Zhang 2009)

Caveat: Unobservable expected growth depends on its specification, cash flows in particular

# The Expected Growth Factor

Monthly cross-sectional regressions of future investment-to-assets changes,  
7/1963–12/2018

$\tau$	$\log(q)$	Cop	dRoe	$R^2$	Pearson	Rank
1	−0.03 (−5.63)	0.52 (12.75)	0.77 (7.62)	6.42	0.14 [0.00]	0.21 [0.00]
2	−0.07 (−9.76)	0.70 (12.34)	0.91 (10.07)	8.61	0.15 [0.00]	0.22 [0.00]
3	−0.09 (−12.39)	0.75 (12.17)	0.72 (8.60)	8.98	0.15 [0.00]	0.22 [0.00]

Relatively reliable out-of-sample correlations with subsequent,  
realized investment-to-assets changes

# The Expected Growth Factor

Properties of the expected growth deciles, 1/1967–12/2018

Low	2	3	4	5	6	7	8	9	High	H-L
Average excess returns, $\bar{R}$										
-0.12	0.20	0.28	0.42	0.45	0.49	0.56	0.64	0.77	0.95	1.07
-0.40	0.84	1.21	2.00	2.36	2.61	3.00	3.54	4.17	4.69	6.48
The expected 1-year-ahead growth, $E_t[d^1I/A]$										
-15.21	-7.67	-5.61	-4.20	-3.03	-1.97	-0.86	0.47	2.52	7.65	22.87
-36.75	-31.37	-25.19	-20.56	-15.96	-11.01	-5.08	3.01	16.53	37.98	45.21
Average future 1-year-ahead realized growth, $d^1I/A$										
-16.69	-12.30	-4.11	-3.56	-1.10	-0.43	-0.32	0.64	1.57	5.96	22.65
-11.71	-8.36	-7.15	-5.22	-2.24	-0.90	-0.71	1.18	3.59	9.07	14.72

$E_t[d^1I/A]$  and  $d^1I/A$  aligned at the portfolio level (Corr = 0.64)

# The Expected Growth Factor

$R_{Eg}$ , independent  $2 \times 3$  monthly sorts on size and  $E_t[d^1I/A]$ , 1/1967–12/2018

$\bar{R}_{Eg}$	$\alpha$	$\beta_{Mkt}$	$\beta_{Me}$	$\beta_{I/A}$	$\beta_{Roe}$	$R^2$
0.84 (10.27)	0.67 (9.75)	-0.11 (-6.38)	-0.09 (-3.56)	0.21 (4.86)	0.30 (9.13)	0.44
$\alpha$	$\beta_{Mkt}$	$\beta_{Me}$	$\beta_{I/A}$	$\beta_{Roe}$	$\beta_{\log(q)}$	$R^2$
0.67 (9.80)	-0.11 (-6.40)	-0.09 (-3.61)	0.23 (4.72)	0.30 (8.83)	-0.02 (-0.48)	0.44
$\alpha$	$\beta_{Mkt}$	$\beta_{Me}$	$\beta_{I/A}$	$\beta_{Roe}$	$\beta_{Cop}$	$R^2$
0.37 (6.35)	-0.02 (-1.66)	-0.02 (-0.54)	0.31 (9.51)	0.14 (4.37)	0.60 (10.63)	0.65
$\alpha$	$\beta_{Mkt}$	$\beta_{Me}$	$\beta_{I/A}$	$\beta_{Roe}$	$\beta_{dRoe}$	$R^2$
0.63 (8.56)	-0.11 (-6.62)	-0.10 (-3.93)	0.18 (3.57)	0.23 (5.00)	0.16 (2.41)	0.46

# The Expected Growth Factor

Spanning tests:  $p_{GRS} = 0$  for the  $R_{Me}$ ,  $R_{I/A}$ , and  $R_{Roe}$  alphas = 0, with and without the  $R_{Eg}$  alpha, in the Fama-French (2018) 6-factor models, 1/1967–12/2018

	$\bar{R}$	$\alpha$	MKT	SMB	HML	RMW	CMA	UMD	RMWc
$R_{I/A}$	0.38	0.10	0.01	-0.04	0.04	0.06	0.81	0.01	
	4.59	2.82	0.84	-2.75	2.16	2.09	33.60	0.83	
		0.10	0.01	-0.04	0.05		0.80	0.01	0.06
		2.57	0.91	-2.68	2.26		31.45	0.82	1.49
$R_{Roe}$	0.55	0.27	0.00	-0.12	-0.10	0.66	-0.00	0.24	
	5.44	4.32	0.07	-3.71	-2.02	15.43	-0.01	9.58	
		0.23	0.03	-0.10	-0.04		-0.16	0.24	0.71
		2.94	1.37	-2.53	-0.55		-1.88	6.92	8.55
$R_{Eg}$	0.84	0.71	-0.09	-0.14	-0.01	0.23	0.21	0.12	
	10.27	11.39	-5.44	-6.34	-0.51	5.65	4.50	6.04	
		0.64	-0.06	-0.09	-0.00		0.16	0.11	0.40
		9.87	-3.47	-3.90	-0.04		3.31	5.47	7.02

# The Expected Growth Factor

Spanning tests:  $p_{GRS} = 0.68$  (0.00) for the nonmarket 6-factor alphas = 0 in  $q$ ,  
 $p_{GRS} = 0.09$  (0.11) in  $q^5$  with RMW (RMWc), 1/1967–12/2018

	$\bar{R}$	$\alpha$	$R_{Mkt}$	$R_{Me}$	$R_{I/A}$	$R_{Roe}$	$R_{Eg}$
UMD	0.64	0.14	-0.08	0.23	-0.03	0.90	
	3.73	0.61	-1.31	1.74	-0.17	5.85	
		-0.16	-0.03	0.27	-0.12	0.77	0.44
		-0.77	-0.53	2.03	-0.69	4.39	2.81
CMA	0.30	0.00	-0.04	0.03	0.96	-0.09	
	3.29	0.08	-3.66	1.72	35.11	-3.41	
		-0.04	-0.04	0.04	0.94	-0.11	0.06
		-0.94	-2.96	1.96	38.15	-3.73	2.16
RMW	0.28	0.03	-0.03	-0.12	0.02	0.54	
	2.76	0.32	-1.23	-1.73	0.20	8.72	
		-0.01	-0.03	-0.11	0.00	0.52	0.06
		-0.17	-1.05	-1.57	0.04	8.04	0.85
RMWc	0.33	0.24	-0.10	-0.18	0.09	0.29	
	4.18	3.75	-5.90	-5.36	2.06	9.97	
		0.11	-0.08	-0.16	0.05	0.23	0.19
		1.80	-4.90	-4.58	1.08	6.85	5.02

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# Stress Tests

## The playing field, the right-hand side

8 competing factor models:

- The  $q$ -factor model, the  $q^5$  model
- The Fama-French 5-factor model, the 6-factor model, the alternative 6-factor model with RMWc
- The Stambaugh-Yuan 4-factor model
- The Barillas-Shanken 6-factor model, including MKT, SMB,  $R_{I/A}$ ,  $R_{Roe}$ , the Asness-Frazzini monthly formed HML, UMD
- The Daniel-Hirshleifer-Sun 3-factor model

Use the replicated Stambaugh-Yuan and Daniel-Hirshleifer-Sun models via the common construction (Hou et al. 2019)

# Stress Tests

The playing field, monthly Sharpe ratios for factors and factor models, 1/1967–12/2018

Individual factors							
$R_{Mkt}$	$R_{Me}$	$R_{I/A}$	$R_{Roe}$	$R_{Eg}$	SMB	HML	CMA
0.11	0.09	0.20	0.22	0.44	0.07	0.11	0.15
RMW	RMWc	UMD	HML <sup>m</sup>	MGMT	PERF	FIN	PEAD
0.12	0.19	0.15	0.08	0.20	0.16	0.10	0.32
Factor models							
$q$	$q^5$	FF5	FF6	FF6c	BS6	SY4	DHS
0.42	0.63	0.32	0.37	0.43	0.48	0.41	0.42

# Stress Tests

## The playing field, the left-hand side

150 anomalies with NYSE breakpoints and value-weighted returns significant at the 5% level (Hou, Xue, and Zhang 2020)

- Momentum: 39
- Value-versus-growth: 15
- Investment: 26
- Profitability: 40
- Intangibles: 27
- Trading frictions: 3

# Stress Tests

## Testing deciles, momentum (39)

- Sue1 Earnings surprise  
(1-month holding period),  
Foster, Olsen, and Shevlin (1984)
- Abr6 Cumulative abnormal returns  
around earnings announcements  
(6-month holding period), Chan,  
Jegadeesh, and Lakonishok (1996)
- Re1 **Revisions in analysts' forecasts**  
(1-month holding period), Chan,  
Jegadeesh, and Lakonishok (1996)
- $R^6$ 1 Price momentum (6-month prior  
returns, 1-month holding period),  
Jegadeesh and Titman (1993)

- Abr1 **Cumulative abnormal returns  
around earnings announcements**  
(1-month holding period), Chan,  
Jegadeesh, and Lakonishok (1996)
- Abr12 Cumulative abnormal returns  
around earnings announcements  
(12-month holding period), Chan,  
Jegadeesh, and Lakonishok (1996)
- Re6 Revisions in analysts' forecasts  
(6-month holding period), Chan,  
Jegadeesh, and Lakonishok (1996)
- $R^6$ 6 Price momentum (6-month prior  
returns, 6-month holding period),  
Jegadeesh and Titman (1993)

# Stress Tests

## Testing deciles, momentum (39)

$R^612$  Price momentum (6-month prior returns, 12-month holding period), Jegadeesh and Titman (1993)

$R^{11}6$  Price momentum, (11-month prior returns, 6-month holding period), Fama and French (1996)

Im1 Industry momentum,  
(1-month holding period),  
Moskowitz and Grinblatt (1999)

Im12 Industry momentum  
(12-month holding period),  
Moskowitz and Grinblatt (1999)

dEf1 Analysts' forecast change  
(1-month hold period), Hawkins,  
Chamberlin, and Daniel (1984)

$R^{11}1$  Price momentum (11-month prior returns, 1-month holding period), Fama and French (1996)

$R^{11}12$  Price momentum, (11-month prior returns, 12-month holding period), Fama and French (1996)

Im6 Industry momentum,  
(6-month holding period),  
Moskowitz and Grinblatt (1999)

Rs1 Revenue surprise  
(1-month holding period),  
Jegadeesh and Livnat (2006)

dEf6 Analysts' forecast change  
(6-month hold period), Hawkins,  
Chamberlin, and Daniel (1984)

# Stress Tests

## Testing deciles, momentum (39)

dEf12	Analysts' forecast change (12-month hold period), Hawkins, Chamberlin, and Daniel (1984)	Nei1	# consecutive quarters with earnings increases (1-month holding period), Barth, Elliott, and Finn (1999)
52w6	52-week high (6-month holding period), George and Hwang (2004)	52w12	52-week high (12-month holding period), George and Hwang (2004)
$\epsilon^6$	Six-month residual momentum (6-month holding period), Blitz, Huij, and Martens (2011)	$\epsilon^{12}$	Six-month residual momentum (12-month holding period), Blitz, Huij, and Martens (2011)
$\epsilon^{11}$	11-month residual momentum, 1-month, Blitz, Huij, and Martens (2011)	$\epsilon^{11}$	11-month residual momentum, 6-month, Blitz, Huij, and Martens (2011)
$\epsilon^{11}$	11-month residual momentum, 12-month, Blitz, Huij, and Martens (2011)	Sm1	Segment momentum 1-month, Cohen and Lou (2012)

# Stress Tests

## Testing deciles, momentum (39)

- Sm12 Segment momentum,  
12-month, Cohen and Lou (2012)
- Ilr6 **Industry lead-lag effect in prior  
returns**, 6-month, Hou (2007)
- Ile1 Industry lead-lag effect in earnings  
news, 1-month, Hou (2007)
- Cm12 Customer momentum, 12-month  
Cohen and Frazzini (2008)
- Cim1 Customer industries momentum, 1-  
month, Menzly and Ozbas (2010)
- Cim12 Customer industries momentum, 12-  
month, Menzly and Ozbas (2010)

- Ilr1 **Industry lead-lag effect in prior  
returns**, 1-month, Hou (2007)
- Ilr12 Industry lead-lag effect in prior  
returns, 12-month, Hou (2007)
- Cm1 Customer momentum, 1-month  
Cohen and Frazzini (2008)
- Sim1 Supplier industries momentum, 1-  
month, Menzly and Ozbas (2010)
- Cim6 Customer industries momentum, 6-  
month, Menzly and Ozbas (2010)

# Stress Tests

## Testing deciles, value-versus-growth (15)

Bm	Book-to-market equity, Rosenberg, Reid, and Lanstein (1985)	Ep <sup>q</sup> 1	Quarterly earnings-to-price (1-month holding period)
Ep <sup>q</sup> 6	Quarterly earnings-to-price (6-month holding period)	Ep <sup>q</sup> 12	Quarterly earnings-to-price (12-month holding period)
Cp <sup>q</sup> 1	<b>Quarterly cash flow-to-price</b> (1-month holding period)	Cp <sup>q</sup> 6	Quarterly cash flow-to-price (6-month holding period)
Nop	<b>Net payout yield</b> , Boudoukh, Michaely Richardson, and Roberts (2007)	Em	Enterprise multiple, Loughran and Wellman (2011)
Em <sup>q</sup> 1	Quarterly enterprise multiple (1-month holding period)	Sp	Sales-to-price Barbee, Mukherji, and Raines (1996))
Sp <sup>q</sup> 1	<b>Quarterly sales-to-price</b> (1-month holding period)	Sp <sup>q</sup> 6	<b>Quarterly sales-to-price</b> (6-month holding period)
Sp <sup>q</sup> 12	Quarterly sales-to-price (12-month holding period)	Ocp	Operating cash flow-to-price, Desai, Rajgopal, and Venkatachalam (2004)
Ocp <sup>q</sup> 1	Operating cash flow-to-price (1-month holding period)		

# Stress Tests

## Testing deciles, investment (26)

I/A	Investment-to-assets, Cooper, Gulen, and Schill (2008)	Ia <sup>q</sup> 6	Quarterly investment-to-assets (6-month holding period)
Ia <sup>q</sup> 12	Quarterly investment-to-assets (12-month holding period)	dPia	(Changes in PPE and inventory)/assets Lyandres, Sun, and Zhang (2008)
Noa	<b>Net operating assets</b> , Hirshleifer Hou, Teoh, and Zhang (2004)	dNoa	Changes in net operating assets, Hirshleifer, Hou, Teoh, and Zhang (2004)
Ig	Investment growth Xing (2008)	2Ig	Two-year investment growth Anderson and Garcia-Feijoo (2006)
Nsi	<b>Net stock issues</b> Pontiff and Woodgate (2008)	Cei	Composite equity issuance Daniel and Titman (2006)
dli	% change in investment— % change in industry investment, Abarbanell and Bushee (1998)	dLno	Change in long-term net operating assets, Fairfield, Whisenant, and Yohn (2003)
Ivg	Inventory growth Belo and Lin (2011)	Ivc	Inventory changes Thomas and Zhang (2002)

# Stress Tests

## Testing deciles, investment (26)

Oa	<b>Operating accruals</b> Sloan (1996)	dWc	Change in net non-cash working capital, Richardson, Sloan, Soliman, and Tuna (2005)
dCoa	Change in current operating assets, Richardson, Sloan, Soliman, and Tuna (2005)	dNco	Change in net non-current operating assets, Richardson, Sloan, Soliman, and Tuna (2005)
dNca	Change in non-current operating assets, Richardson, Sloan, Soliman, and Tuna (2005)	dFin	<b>Change in net financial assets</b> Richardson, Sloan, Soliman, and Tuna (2005)
dFnL	Change in financial liabilities Richardson, Sloan, Soliman, and Tuna (2005)	dBe	Change in common equity, Richardson, Sloan, Soliman, and Tuna (2005)
Dac	<b>Discretionary accruals</b> Xie (2001)	Poa	Percent operating accruals, Hafzalla, Lundholm, and Van Winkle (2011)
Pta	Percent total accruals, Hafzalla, Lundholm, and Van Winkle (2011)	Pda	Percent discretionary accruals

# Stress Tests

## Testing deciles, profitability (40)

Roe1    Return on equity, 1-month,  
Hou, Xue, and Zhang (2015)

dRoe1    Change in Roe, 1-month horizon

dRoe12    Change in Roe, 12-month horizon

dRoa1    Change in Roa, 1-month horizon

Ato    Asset turnover  
Soliman (2008)

Rna<sup>q</sup>1    Return on net operating assets,  
1-month horizon

Ato<sup>q</sup>1    Quarterly asset turnover,  
1-month horizon

Roe6    Return on equity, 6-month,  
Hou, Xue, and Zhang (2015)

dRoe6    Change in Roe, 6-month horizon

Roa1    Return on assets, 1-month horizon,  
Balakrishnan, Bartov, and Faurel (2010)

dRoa6    Change in Roa, 6-month horizon

Cto    Capital turnover  
Haugen and Baker (1996)

Rna<sup>q</sup>6    Return on net operating assets,  
6-month horizon

Ato<sup>q</sup>6    Quarterly asset turnover,  
6-month horizon

# Stress Tests

## Testing deciles, profitability (40)

Ato<sup>q12</sup> Quarterly asset turnover,  
12-month horizon

Cto<sup>q6</sup> Quarterly capital turnover,  
6-month horizon

Gpa Gross profits-to-assets,  
Novy-Marx (2013)

Gla<sup>q6</sup> Gross profits-to-lagged assets,  
6-month horizon

Ole<sup>q1</sup> Operating profits-to-lagged equity,  
1-month horizon

Opa Operating profits-to-assets, Ball, Gerakos,  
Linnainmaa, and Nikolaev (2015)

Ola<sup>q6</sup> Operating profits-to-lagged assets,  
6-month horizon

Cto<sup>q1</sup> Quarterly capital turnover,  
1-month horizon

Cto<sup>q12</sup> Quarterly capital turnover,  
12-month horizon

Gla<sup>q1</sup> Gross profits-to-lagged assets,  
1-month horizon

Gla<sup>q12</sup> Gross profits-to-lagged assets,  
12-month horizon

Ole<sup>q6</sup> Operating profits-to-lagged  
equity , 6-month horizon

Ola<sup>q1</sup> Operating profits-to-  
lagged assets, 1-month horizon

Ola<sup>q12</sup> Operating profits-to-  
lagged assets, 12-month horizon

# Stress Tests

## Testing deciles, profitability (40)

Cop Cash-based operating profitability, Ball, Gerakos, Linnainmaa, and Nikolaev (2016)

Cla<sup>q</sup>1 Cash-based operating profits-to-lagged assets, 1-month horizon

Cla<sup>q</sup>12 Cash-based operating profits-to-lagged assets, 12-month horizon

F<sup>q</sup>6 Quarterly F-score, 6-month horizon

Fp<sup>q</sup>6 Failure probability, 6-month horizon Campbell, Hilscher, and Szilagyi (2008)

Tbi<sup>q</sup>12 Quarterly taxable income-to-book income 12-month horizon

Cla Cash-based operating profits-to-lagged assets

Cla<sup>q</sup>6 Cash-based operating profits-to-lagged assets, 6-month horizon

F<sup>q</sup>1 Quarterly F-score, 1-month horizon

F<sup>q</sup>12 Quarterly F-score, 12-month horizon

O<sup>q</sup>1 Quarterly O-score 1-month horizon

Sg<sup>q</sup>1 Quarterly sales growth 1-month horizon

# Stress Tests

## Testing deciles, intangibles (27)

Oca	Organizational capital-to-assets, Eisfeldt and Papanikolaou (2013)	loca	Industry-adjusted organizational capital-to-assets, Eisfeldt and Papanikolaou (2013)
Adm	Advertising expense-to-market, Chan, Rdm Lakonishok, and Sougiannis (2001)	Rdm	<b>R&amp;D-to-market</b> , Chan, Lakonishok, and Sougiannis (2001)
Rdm <sup>q1</sup>	<b>Quarterly R&amp;D-to-market</b> , 1-month horizon	Rdm <sup>q6</sup>	Quarterly R&D-to-market, 6-month horizon
Rdm <sup>q12</sup>	Quarterly R&D-to-market, 12-month horizon	Rds <sup>q6</sup>	Quarterly R&D-to-sales 6-month horizon
Rds <sup>q12</sup>	Quarterly R&D-to-sales, 12-month horizon	Ol	Operating leverage, Novy-Marx (2011)
Ol <sup>q1</sup>	Quarterly operating leverage, 1-month horizon	Ol <sup>q6</sup>	Quarterly operating leverage, 6-month horizon
Ol <sup>q12</sup>	Quarterly operating leverage, 12-month horizon	Hs	Industry concentration (sales), Hou and Robinson (2006)
Rer	Real estate ratio, Tuzel (2010)	Eprd	Earnings predictability, Francis, Lafond, Olsson, and Schipper (2004)

# Stress Tests

## Testing deciles, intangibles and trading frictions (3)

Etl	Earnings timeliness, Francis, Lafond, Lafond, Olsson, and Schipper (2004)	Alm <sup>q1</sup>	Asset liquidity (market assets) 1-month horizon
Alm <sup>q6</sup>	Asset liquidity (market assets) 6-month horizon	Alm <sup>q12</sup>	Asset liquidity (market assets) 12-month horizon
$R_a^1$	12-month-lagged return Heston and Sadka (2008)	$R_n^1$	Year 1-lagged return, nonannual Heston and Sadka (2008)
$R_a^{[2,5]}$	Years 2–5 lagged returns, annual Heston and Sadka (2008)	$R_a^{[6,10]}$	Years 6–10 lagged returns, annual Heston and Sadka (2008)
$R_n^{[6,10]}$	Years 6–10 lagged returns, nonannual Heston and Sadka (2008)	$R_a^{[11,15]}$	Years 11–15 lagged returns, annual Heston and Sadka (2008)
$R_a^{[16,20]}$	Years 16–20 lagged returns, annual Heston and Sadka (2008)		

## Trading frictions (3)

Dtv12	Dollar trading volume, 12-month horizon, Brennan, Chordia, and Subrahmanyam (1998)	Isff1	Idiosyncratic skewness per the FF 3-factor model, 1-month horizon
Isq1	Idiosyncratic skewness, per the $q$ -factor model, 1-month horizon		

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$\overline{ \alpha_{H-L} }$	$\#_{ t  \geq 1.96}$	$\#_{ t  \geq 3}$	$\overline{ \alpha }$	$\#_{p < 5\%}^{GRS}$
All (150)					
$q$	0.28	52	25	0.11	101
$q^5$	0.19	23	6	0.10	57
FF5	0.43	100	69	0.13	112
FF6	0.30	74	37	0.11	91
FF6c	0.27	59	25	0.11	71
BS6	0.29	63	37	0.13	132
SY4	0.29	64	25	0.11	87
DHS	0.37	70	33	0.14	97

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$\overline{ \alpha_{H-L} }$	$\#_{ t  \geq 1.96}$	$\#_{ t  \geq 3}$	$\overline{ \alpha }$	$\#_{p < 5\%}^{GRS}$
Momentum (39)					
$q$	0.25	11	3	0.10	24
$q^5$	0.17	4	1	0.09	15
FF5	0.62	37	29	0.15	36
FF6	0.27	19	6	0.10	21
FF6c	0.24	14	5	0.09	18
BS6	0.23	12	4	0.12	33
SY4	0.32	19	6	0.10	23
DHS	0.25	10	3	0.14	26

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$\overline{ \alpha_{H-L} }$	$\#_{ t  \geq 1.96}$	$\#_{ t  \geq 3}$	$\overline{ \alpha }$	$\#_{p < 5\%}^{GRS}$
Value-versus-growth (15)					
$q$	0.21	1	0	0.11	8
$q^5$	0.22	3	0	0.13	7
FF5	0.15	2	0	0.10	7
FF6	0.19	4	0	0.10	9
FF6c	0.17	3	0	0.10	6
BS6	0.23	6	2	0.13	14
SY4	0.24	4	1	0.12	9
DHS	0.78	15	13	0.23	15

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$\overline{ \alpha_{H-L} }$	$\#_{ t  \geq 1.96}$	$\#_{ t  \geq 3}$	$\overline{ \alpha }$	$\#_{p < 5\%}^{GRS}$
	Investment (26)				
$q$	0.22	9	4	0.10	19
$q^5$	0.10	1	0	0.08	6
FF5	0.24	10	7	0.09	17
FF6	0.22	10	6	0.09	16
FF6c	0.18	8	2	0.08	7
BS6	0.22	8	6	0.11	24
SY4	0.19	8	3	0.09	17
DHS	0.34	20	4	0.10	22

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$\overline{ \alpha_{H-L} }$	$\#_{ t  \geq 1.96}$	$\#_{ t  \geq 3}$	$\overline{ \alpha }$	$\#_{p < 5\%}^{GRS}$
Profitability (40)					
$q$	0.25	16	6	0.10	28
$q^5$	0.14	5	1	0.09	14
FF5	0.43	32	23	0.12	32
FF6	0.31	26	13	0.10	25
FF6c	0.26	18	7	0.10	21
BS6	0.31	20	12	0.12	37
SY4	0.29	20	9	0.10	24
DHS	0.18	6	1	0.09	13

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$\overline{ \alpha_{H-L} }$	$\#\_{ t  \geq 1.96}$	$\#\_{ t  \geq 3}$	$\overline{ \alpha }$	$\#\_{p < 5\%}^{GRS}$
Intangibles (27)					
$q$	0.47	13	11	0.18	19
$q^5$	0.36	8	4	0.15	13
FF5	0.50	17	9	0.16	18
FF6	0.48	13	11	0.17	18
FF6c	0.50	14	11	0.17	18
BS6	0.49	15	11	0.20	21
SY4	0.38	11	6	0.15	12
DHS	0.60	16	10	0.19	18

# Stress Tests

Relative performance of factor models, 1/1967–12/2018

	$ \alpha_{H-L} $	$\#_{ t  \geq 1.96}$	$\#_{ t  \geq 3}$	$\overline{ \alpha }$	$\#_{p < 5\%}^{GRS}$
Trading frictions (3)					
$q$	0.24	2	1	0.10	3
$q^5$	0.19	2	0	0.08	2
FF5	0.22	2	1	0.07	2
FF6	0.20	2	1	0.07	2
FF6c	0.20	2	0	0.07	1
BS6	0.23	2	2	0.09	3
SY4	0.18	2	0	0.09	2
DHS	0.50	3	2	0.18	3

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

All (150):  $\bar{R} = 1.69$  ( $t = 9.62$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \bar{\alpha} $	$p_{GRS}$
$q$	0.86	5.64	0.16	0.00
$q^5$	0.37	2.62	0.10	0.01
FF5	1.33	7.94	0.25	0.00
FF6	0.94	7.46	0.16	0.00
FF6c	0.82	6.77	0.14	0.00
BS6	0.68	4.85	0.13	0.00
SY4	0.90	7.61	0.16	0.00
DHS	0.74	4.98	0.14	0.00

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

Momentum (39):  $\bar{R} = 1.09$  ( $t = 4.21$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \alpha $	$p_{GRS}$
$q$	0.35	1.04	0.10	0.08
$q^5$	-0.25	-0.85	0.10	0.35
FF5	1.21	3.74	0.27	0.00
FF6	0.33	2.08	0.09	0.06
FF6c	0.29	1.82	0.10	0.04
BS6	0.21	1.26	0.09	0.07
SY4	0.43	1.93	0.10	0.01
DHS	-0.36	-1.49	0.16	0.00

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

Value-versus-growth (15):  $\bar{R} = 0.70$  ( $t = 3.47$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \alpha $	$p_{GRS}$
$q$	0.28	1.48	0.13	0.00
$q^5$	0.38	2.14	0.16	0.00
FF5	0.04	0.30	0.11	0.00
FF6	0.19	1.58	0.10	0.00
FF6c	0.12	1.05	0.10	0.00
BS6	-0.16	-1.17	0.12	0.00
SY4	0.34	2.20	0.14	0.00
DHS	0.98	5.34	0.31	0.00

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

Investment (26):  $\bar{R} = 0.66$  ( $t = 4.44$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \bar{\alpha} $	$p_{GRS}$
$q$	0.25	2.61	0.10	0.00
$q^5$	0.06	0.54	0.06	0.15
FF5	0.29	3.11	0.08	0.00
FF6	0.27	2.84	0.07	0.01
FF6c	0.27	2.62	0.06	0.06
BS6	0.18	1.73	0.09	0.00
SY4	0.10	1.00	0.07	0.01
DHS	0.55	3.83	0.12	0.00

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

Profitability (40):  $\bar{R} = 0.80$  ( $t = 4.64$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \alpha $	$p_{GRS}$
$q$	0.28	2.31	0.07	0.01
$q^5$	-0.14	-1.21	0.08	0.09
FF5	0.60	5.35	0.12	0.00
FF6	0.43	3.94	0.09	0.00
FF6c	0.30	2.30	0.07	0.09
BS6	0.34	2.61	0.09	0.00
SY4	0.37	2.86	0.09	0.00
DHS	-0.09	-0.56	0.07	0.35

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

Intangibles (27):  $\bar{R} = 0.94$  ( $t = 5.27$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \bar{\alpha} $	$p_{GRS}$
$q$	0.42	2.62	0.18	0.00
$q^5$	0.50	3.19	0.19	0.00
FF5	0.43	3.24	0.18	0.00
FF6	0.54	4.25	0.20	0.00
FF6c	0.57	4.17	0.21	0.00
BS6	0.26	1.85	0.15	0.00
SY4	0.46	3.16	0.18	0.00
DHS	0.89	5.24	0.28	0.00

# Stress Tests

Explaining the composite score deciles, 1/1967–12/2018

Trading frictions (3):  $\bar{R} = 0.23$  ( $t = 1.77$ )

	$\alpha_{H-L}$	$t_{H-L}$	$ \alpha $	$p_{GRS}$
$q$	0.16	1.80	0.10	0.00
$q^5$	0.15	1.60	0.08	0.06
FF5	0.14	1.80	0.08	0.05
FF6	0.12	1.53	0.07	0.07
FF6c	0.12	1.34	0.06	0.28
BS6	0.14	1.60	0.11	0.00
SY4	0.13	1.50	0.09	0.01
DHS	0.57	4.29	0.13	0.00

# Outline

- 1 Theory**
- 2 The Expected Growth Factor**
- 3 Stress-testing Factor Models**
- 4 Examples of Individual Factor Regressions**

# Individual Factor Regressions

Examples, 1/1967–12/2018

	Sue1	R <sup>6</sup> 6	Bm	Oa	dFin	Dac	Cop	Rdm
$\bar{R}$	0.45	0.83	0.43	-0.29	0.27	-0.45	0.68	0.73
$t_{\bar{R}}$	3.50	3.66	2.14	-2.36	2.43	-3.47	3.94	2.96
$\alpha_q$	0.05	0.30	0.11	-0.57	0.41	-0.74	0.75	0.81
$\alpha_{q^5}$	-0.07	-0.16	0.05	-0.20	0.14	-0.31	0.11	0.27
$t_q$	0.39	1.04	0.71	-4.25	2.97	-5.33	5.57	3.64
$t_{q^5}$	-0.52	-0.64	0.32	-1.30	0.97	-2.16	0.96	1.24
$\alpha_{FF6}$	0.26	0.19	-0.09	-0.48	0.46	-0.69	0.75	0.68
$\alpha_{FF6c}$	0.22	0.16	-0.09	-0.32	0.34	-0.59	0.55	0.79
$t_{FF6}$	2.23	1.92	-0.82	-3.49	3.81	-5.08	6.44	3.24
$t_{FF6c}$	1.84	1.57	-0.74	-2.13	2.63	-4.12	4.75	3.64

# Conclusion

The  $q^5$  model

The  $q^5$  model ( $q + \text{expected growth}$ ) outperforms the Fama-French 6-factor model in a large-scale empirical horse race